

CASE STUDY

Industry | Defense
Country | United States

A PROACTIVE APPROACH FOR CYBERSECURITY COMPLIANCE



98%

Of suppliers were compliant

60

Days

4

Agents

OVERVIEW

As one of the U.S. Department of Defense (DoD) contractors, our client and their suppliers, who fall under the U.S. government Supply Chain as Sub-Contractors, must abide by the latest [DFARs Regulations relating to cybersecurity](#).

However, with over 2,000 Suppliers within their Aerospace supply chain, following up and tracking the progress was an astronomical task. The client decided to employ Global Partner Solutions' services to ensure their supplier base is fully compliant.

With the support of Global Partner Solutions, our client was able to get 98% of their suppliers compliant within 60 Days.



THE CHALLENGE

Getting The Supplier Base Compliant

With over 2,000 suppliers scattered across the world, following up with them, tracking their progress, and making sure they meet the deadline is time-consuming and require special attention from the client's employees. Getting the job done would result in inefficient use of resources and a shift from their focus.



THE SOLUTION

Being Proactive and Hiring a Third-Party Provider

To better utilize the resources on hand, focus on the bigger picture and avoid disruptions, the client tasked Global Partner Solutions with making sure their supplier base is fully compliant. The client trusted GPSI because of its expertise, transparency, high responsiveness, and ability to react on time.



THE OPERATION

How did Global Partner Solutions respond?

GPSI assigned a project manager to oversee the progress, divided the suppliers based on their geographical locations, and assigned a total of 4 agents, one to each Time Zone. The team guided the suppliers to complete a Basic Self-Assessment per NIST SP 800-171 DoD Assessment methodologies and made sure they submitted a summary level score into SPRS (Supplier Performance Risk System) within a given time frame. The agents followed up with these suppliers daily, guiding them and advising them on the complex nature of Cyber Security and government regulations.

Tracking the progress of these suppliers was tricky and time-consuming. GPSI encouraged the suppliers to complete a self-assessment survey that allowed GPSI to track their progress and update the client on the real-time progress.



THE RESULT

With the support of the Global Partner Solutions team, our client was able to get over 98% of their suppliers compliant within 60 Days while having real-time progress. Outsourcing to a third-party provider has helped the client reach their objective and avoid any disruptions to the day-to-day operations.

THE NEW REQUIREMENTS

As of November 30, 2020, all the Department of Defense Contracting Officers must include two new DFARS clauses, 252.204-7019 and 252.204-7020, in all solicitations and contracts. Except for Commercial-Off-The-Shelf (COTS) items, which require contractors to have and maintain an assessment score using NIST SP 800-171 DoD Assessment Methodology.

These obligations flow through the entire DoD supply chain. The clause DFARS 252.204-7020 provides that Contractors may not award any subcontract subject to NIST SP 800-171 per 252.204-7012 unless the subcontractor has completed at least a Basic Assessment within the last three years.

Are you facing similar issues? Global Partner Solutions can support you, learn more by visiting our [website](#) or [contact us](#).

About Global Partner Solutions:

GPSI provides on-demand operational support to the functions of Supply Chain, Engineering, and HR across the globe with the help of our locally-based managed experts. Using industry knowledge and advanced technological tools, we offer our clients sustainable solutions to achieve operational efficiency.